

HOUSING SCAM - Warning SAFE SYMPOSIUM

If you are contacted by "Exhibition Housing Company" or any other company claiming they are the "official" housing service for the SAFE Symposium, and that they are able to obtain significant reductions for you on rooms, please do not do business with them. SAFE has made no arrangement, nor does it plan to, for the utilization of a sleeping room housing service.

Management at the Hotel has been advised and, unfortunately, they reported this is becoming more of an issue across the country each year. They have also advised that these shysters get as much money as they can, close up shop, and move prior to being investigated and/or arrested. They will take your deposit and run!

Our official published statement regarding sleeping rooms follows:

Special Note: We understand that companies offering to provide individual rooms or small room blocks at less than SAFE contracted rates have been in contact with several of our corporate members and exhibitors. While the SAFE room rate may be a few dollars more than the rates quoted by these companies, this is due to the fact that SAFE negotiates with the hotel to obtain no rental fees for our meeting and exhibit space. This negotiation results in a huge savings which is passed along to our SAFE attendees in the form of lower registration and exhibit space rates. The hotel recovers a small percentage of this rental by adding a few dollars to the negotiated room rate. It is important to understand that this slight room increase does not come close to covering the astronomical per square foot per day rates the hotel normally charges for meeting room and exhibit space rental.

SAFE is financially liable for all contracted rooms, whether the hotel sells them or not. This is why we ask that you always book your rooms under the SAFE block. We work diligently to give all attendees

the best overall experience at our annual Symposium and ask for your continued support.

Please pass this along to anyone you think may benefit.